

Message Text

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PAGE 01 STATE 160422
ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 R

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COM/BIC/OIM/TBREWER (INFO)

-----009489 111848Z /43

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FM SECSTATE WASHDC

TO AMEMBASSY LIMA IMMEDIATE

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E.O. 11652: N/A

TAGS: BENC, PE

SUBJECT: MAJOR PROJECT: PREQUALIFICATION FOR BAYOVAR
MASTER PLAN

REF: A) LIMA 5510, B) LIMA 5391

1. BAYOVAR MASTER PLAN OPPORTUNITY HAS ELICITED
CONSIDERABLE INTEREST FROM U.S. FIRMS. ASIDE FROM
FIRMS ALREADY MENTIONED PREVIOUSLY, COMPANIES WITH
INTEREST IN DOWNSTREAM PARTICIPATION ON INDIVIDUAL
BAYOVAR PROJECTS, SUCH AS LUMMUS, STONE AND WEBSTER,
FLUOR, AND BECHTEL, INTEND TO SEND IN THEIR QUALIFICATION
LITERATURE. HOWEVER, WITHOUT MORE SPECIFIC DETAILS ON
BIDDING REQUIREMENTS AND WORK SCOPE, IT IS DIFFICULT
FOR COMPANIES TO MAKE DECISION ON WHETHER THEY WILL
SERIOUSLY PURSUE MASTER PLAN CONTRACT.

2. UNDERSTAND THAT SOME INVITATIONS WERE ACTUALLY
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ISSUED TO FIRMS TO BID ON MASTER PLAN CONTRACT. IF
EMBASSY COULD PROVIDE US WITH TEXT OF INVITATION OR
OTHER DOCUMENTATION ASAP, THIS COULD CLARIFY SOME OF
QUESTIONS COMPANIES HAVE RAISED. WOULD ALSO APPRECIATE
ANSWERS TO FOLLOWING:

A) HOW COMPREHENSIVE IS MASTER PLAN INTENDED TO BE?

WILL SCOPE OF WORK INCLUDE PLAN FOR INTEGRATION OF ALL INDUSTRIAL FACILITIES, FLOW OF FEEDSTOCKS AND PRODUCTS, TRANSPORTATION REQUIREMENTS, ETC.? HOW WILL MASTER PLAN BE COORDINATED WITH INDIVIDUAL FEASIBILITY STUDIES?

B) WILL ODECOB REQUIRE LUMP SUM BID OR WILL OTHER FORM OF PRICE BIDDING BE ACCEPTABLE, SUCH AS GUARANTEED MAXIMUM PRICE OR COST PLUS ARRANGEMENT?

C) MUST FIRMS MAKE ARRANGEMENTS FOR LOCAL ASSOCIATION PRIOR TO PREQUALIFICATION? WILL THERE BE A SEPARATE PREQUALIFICATION OF LOCAL FIRMS?

D) WILL PARTICIPATION IN MASTER PLAN IN ANY WAY PRECLUDE COMPANIES FROM PERFORMING DESIGN OR CONSTRUCTION OF INDIVIDUAL BAYOVAR PROJECTS?

E) HOW WILL PREQUALIFICATION STATEMENT OF "INTENTION OF PARTICIPATING IN FINAL BID" BE BINDING?

3. IF EMBASSY COULD POSSIBLY PROVIDE RESPONSE IN TIME FOR COMPANIES TO MEET PREQUAL DEADLINE, WOULD BE MUCH APPRECIATED.

VANCE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
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Sent Date: 11-Jul-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Enclosure: n/a
Executive Order: N/A
Errors: N/A
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Original Classification: LIMITED OFFICIAL USE
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Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Handling Restrictions: n/a
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Review Content Flags:
Review Date: 06-Apr-2005 12:00:00 am
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
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Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1902235
Secure: OPEN
Status: NATIVE
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TAGS: BENC, PE
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